



4th Annual Civil Aviation Training Forum

— December 5th - 6th, 2018 Guanghan, China —

Hosted by:

Shanghai Society of Aeronautics
Civil Aircraft Operation Support Technology
Sub-committee of CSAA

Supported by:

Chengdu Airlines
Center of Aviation Safety Technology, CAAC

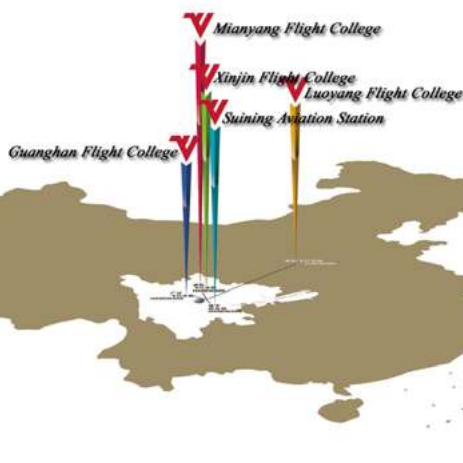
Organized by:

Civil Aviation Flight University of China
Galleon (Shanghai) Consulting Co., Ltd.
COMAC Shanghai Aircraft Customer Service Co., Ltd.

Civil Aviation Flight University of China

Civil Aviation Flight University of China (CAFUC) is the first and largest aircraft pilot school in China with CCAR-141 certification. Located in one of the designated experimental zones for low-altitude airspace reform, CAFUC is perfectly positioned to provide both commercial and general aviation training.

Guanghan Flight College of CAFUC, near Chengdu in China's Sichuan province, is located in the beautiful and fertile Chengdu Plain, close to the world -famous Sanxingdui and adjoining to the headquarter of CAFUC. It is a base of advance trainer flight training and general aviation operation. It will be the event venue for CATF 2018 this year and offer participants the business opportunity to explore our growing demand for the latest and best training solutions.



Looking forward to meet participants from (who we would like to meet)

Aircraft OEMs

Aviation Training
Academies

Aviation Training
Solution Providers

Airlines

Our Fleets



Cessna 172R



TB-20



CJ 1



MA 600



Cirrus 20



CHEYENNE IIIA



TB-200



Seminole



Schweizer



Bell 206





China Aviation Training Market

According to Boeing's 'Pilot and Technician Outlook 2018', from 2018-2037, the Asia-Pacific new aviation personnel demand will raise to 799,000 people. China accounts for nearly half of demand in Asia Pacific region as **387,000**.

Boeing predicts that in 2037, China will double its commercial fleet.



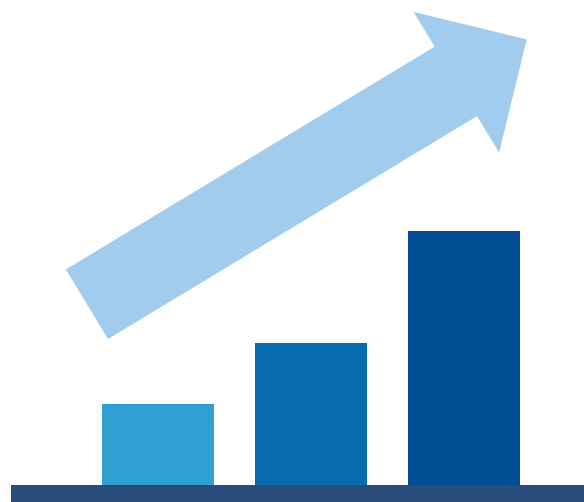
China will be the largest domestic travel market by the end of the next decade.



NEW PILOTS DEMAND IN CHINA



120,000



CURRENT AMOUNT OF PILOTS IN CHINA



55,345

It is a long way to go, what can be done?

Standardize the Pilot Work Style and improve the professional level of pilots

Improve both Commercial and General Aviation Training, increase training efficiency.

Cooperation between flight schools, domestic and international Airlines, Flight Training Academies.

Adapting the international marketing trend, Introduce new training technology and training devices.



New Technologies & Products for Aviation training

Virtual Reality (VR)

With the rise of virtual reality-based simulation, in which users wear headsets instead of sitting in a cockpit where everything is real but the view out the windshield, the challenge of maintaining that verisimilitude has really taken off.



Augmented Reality (AR)

The key utilization of Augmented Reality in aviation is its ability to overlay information at the point of need. It aids in visualizing navigation systems, air-traffic control, weather, terrain and airspace information in a 3D overlay, which is easy to understand and retain for long.



Mixed Reality (MR)

A revolutionary technology created to engage and immerse the training experience for the next generation of aviation professionals. It also promotes cost and space savings.



HoloLens

HoloLens will enable students to learn and practice new skills while maximizing their retention of these skills, using the MR technology, it will strengthen the memory of training content, increase the efficiency and productivity of each course.



Aircraft Projects News

With the continuous development of transportation routes, new type of aircraft fleet started to deliver, such as mass production stage of Boeing 777X, it will operate next year; recently, Airbus 350XWB has successfully delivered to Air China; the Chinese made C919 trunk line aircraft also made its test flights; the Chinese made ARJ 21 regional aircraft already start its airline operation as well.



Aircraft OEMs start to promote their latest product in Chinese market, which is an urgent call for increasing professional pilots, technicians, cockpit crews and instructors to match the demand in a short period of time.

What CATF is about

The CATF is a regular annual event hosted by the Shanghai Society of Aeronautics (SSA) along with the Civil Aircraft Operation Support Technology Sub-committee of the Chinese Society of Aeronautics & Astronautics (CSSA), with support from China's Center of Aviation Safety Technology, CAAC; and produced by Galleon (Shanghai) Consulting Co., Ltd.

Past Attendees

As an international event, CATF has attracted various players with different roles and nationalities from multiple markets in the aviation training industry.

Attendees by Business

- OEM
- Parts/Components
- Simulation system and equipment
- Simulator OEM
- Training Institutions
- Manufacturing, training and maintenance
- Business park
- Airlines
- General Aviation
- Association
- Aviation School
- Other

Attendees by Job Title

- Managing Director
- General Manager
- Chairman
- Vice President
- Leader
- Head of Training
- Director
- Marketing/Sales Manager
- Engineer
- Principal

Attendees by Location



China



Germany



Australia



New Zealand



USA



France



Brazil



Malaysia



Canada



UK



Cameroon



India



Singapore



Netherland



South Africa



South Korea

TESTIMONIALS

Customer positioning is very good, and the arrangements of B2B are on point.

— Italian Aerospace Association

The forum is well-organized, especially the served breakfast and lunch are very thoughtful. The speeches are of good quality.

— Xi'an Jinsheng General Aviation Flight Academy

The forum provides new knowledge and new direction for us.

— Inner Mongolia Aviation School

The viewpoints are clear, and the measures are specific and feasible. Look forward to attending the next forum.

— Longhao Aviation



Past CATF Hot Topics



CAAC

Next Generation of Aviation Professionals

Introduce the Next Generation of Aviation Professionals program. Provided new resources and ways to attract new aviation professionals to achieve their mission.



ICAO

Augmented Reality - The Next Generation of Aviation Training (2016)

Discussed solutions to meet the unprecedented shortage of well-trained pilots to support an unrelenting growth in the global propensity for people to travel by air.



IATA

IATA International Aviation Training System

Stated advance training methods that cover whole aviation industry, open up co-operation opportunities for international market.



IAOPA

Developing General Aviation & Aerial Work Operations in China Using a Global Approach

After analyzing current General Aviation industry, stated the potential solutions to solve the less developed market in China.



IFALPA

High Flight Training Standards to Ensure the Flight Safety

Emphasized on requirements of pilot, stated that not only Technical Skills but also Non-technical Skills and Airmanship are required to make professional pilots.



CAE

Data-driven Training Insights

Circulate Live detection & assessment of training data, Live scoring & instructor feedback together as next generation aviation training system. Generate more efficient system as new training method.

Embraer China



Advanced Cockpit for Present & Future Pilot Training Programs

Introduced latest version of trainer aircraft to improve training efficiency - Phenom 100.



Event Agenda

01	Pilot work style training, increase competence and awareness.	Flight Standards of Civil Aviation Administration of China
02	The need for future flight to enhance the training ability of pilots and flight instructors in operating skills.	International Civil Aviation Organization
03	Evidence based training.	International Air Transport Association
04	Exploration and practice of training mode for pilot training of Chinese transportation route.	Civil Aviation Flight University of China
05	Opportunities and challenges of General Aviation market, and discussion on the future General Aviation pilot transfer to Civil Aviation pilot.	Aircraft Owners and Pilots Association
06	Pilot training on new aircraft model.	Air China
07	Practical training solutions on shortage of captain pilots.	China Southern Airlines
08	Advices and challenges from pilot to first officer.	Hainan Airlines
09	How to differentiate high-performance flight training and primary flight training?	Lufthansa (To be confirmed)
10	How to decide training target and training course based on requirements of end users.	Chinese Dragon General Aviation Co., Ltd.
11	Boeing's Aviation Learning and Operation.	The Boeing Company
12	Airbus forecast of future aviation training.	Airbus (To be confirmed)
13	Current market requirement for general aviation	Civil Aviation Management Institute of China
14	How to accelerate the effectiveness of high-performance flight by increase training hour from 20 to 50?	Hubei Sky-Blue International Aviation Academy Co., Ltd.
15	Cooperation and innovation of training methods on engineering maintenance.	Aircraft Maintenance & Engineering Corporation
16	Next generation flight training technology.	Sponsor Slot
17	Potential risks of automation training model.	Sponsor Slot
18	How to make aviation training process with new technologies fun and interesting?	Sponsor Slot



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Yes, I / we will participate in CATF 2018

Participation Option	Registration Fee (per Person)
<input type="checkbox"/> 2-Day Tickets	USD 2,000 / CNY 12,950
<input type="checkbox"/> APP Sponsor <small>(Branding your company through China Aviation APP)</small>	USD 770 / CNY 5,000
<input type="checkbox"/> Document Insert <small>(Including 2-day main sessions, an A4 full colorful page insert in conference workbook, two times pre-arranged one-to-one meetings)</small>	USD 3,840 / CNY 24,950

- Exchange rate is only for reference.
- The registration fee includes all sessions, luncheon and documentation.
- Please note accommodation is not included in the registration fee. But we can arrange hotel reservation for you at a special rate.

I'd like to sponsor this forum

Other Sponsor Package	Key Benefits	Price
<input type="checkbox"/> Presentation Sponsor	30 minutes speech	USD 9,230 / CNY 59,950
<input type="checkbox"/> Exhibition Sponsor	A standard table booth to show your products in the foyer	USD 7,070 / CNY 45,950
<input type="checkbox"/> Gift Sponsor	Branding your company by delivering gift(s) to all the participants	USD 4,610 / CNY 29,950
<input type="checkbox"/> Tabletop Sponsor	Branding your company logo on the tea break table	USD 4,610 / CNY 29,950
<input type="checkbox"/> Evening dinner sponsor	Branding your company during dinner time	USD 10,300 / CNY 66,950

Exclusive Sponsor Package	Key Benefits	Price
<input type="checkbox"/> REG Bag Sponsor	Branding your company through logo exposure on REG bags	USD 8,610 / CNY 55,950
<input type="checkbox"/> Lanyard Sponsor	Branding your company through logo exposure on lanyard	USD 8,610 / CNY 55,950
<input type="checkbox"/> Stationery Sponsor	Branding your company by logo exposure on pen body & note paper	USD 8,610 / CNY 55,950

- Exchange rate is only for reference.
- All sponsor packages are including a colorful A4 advertising page and 2 times pre-arranged VIP meetings.

● Delegate(s) Details

Full Name	Position	Tel	Mob	Email

● Organization Details

Company Name:	
Address:	
Country:	Zip code:
Tel:	Fax:
Authorization Signature:	Date:

● Payment Methods

BY BANK TRANSFER * payment is required within 5 working days on receipt of invoice

Bank Transfer: Galleon (Shanghai) Co., Ltd.
 Bank name: Shanghai Pudong Development Bank, Yangpu Branch
 Bank Address: No 1718, Huangxing Road, Yangpu District, Shanghai, China
 USD—Account No.: 98121454740000237
 EURO— Account No.: 98123854740000060 * Swift Code: SPDBCNSH
 人民币账户 开户名: 上海广尧文化传播有限公司
 开户行: 中国工商银行股份有限公司上海市新华路支行 开户行地址: 上海市长宁区新华路506号
 账号: 1001216809006762552

BY CREDIT CARD * all credit card bookings will be charged in RMB

Visa Card Master Card JCB Card

Card No

Expiry date / Security code

Signature _____

* Please attach a copy of your credit card (both front and back side). We require the cardholder's signed authorization below to process this payment.

CANCELLATION AND SUBSTITUTIONS

- If you are unable to attend, a substitute delegate is always welcome at no extra charge. Alternatively, your registration can be credited to a future conference. If for reasons beyond your control you are not able to attend (more than 45 days before the conference and there is no alternative Galleon event you wish to attend), we will refund the fee. Please confirm your cancellation in writing. Cancellations made within 45 days will result in loss of half the fee.
- Cancellation within 30 days of the course will result in loss of the full fee. Failure to attend a course with no prior notice will also result in loss of the fee.
- Occasionally it is necessary for reasons beyond our control to alter the contents and timing of the program or the identity of the speakers. If a conference has to be cancelled at the last moment for reasons outside the control of Galleon, we will refund your fee in total, but cannot be held liable for any other expenses incurred by participants or their companies due to the cancellation.