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## 2019 Workshop & B2B on Thailand: Path to Aerospace

Co-organized by WHA Group and Italian Aerospace Network (IAN)

8.30-17.00 hrs. March 21<sup>st</sup> 2019

3rd Floor Meeting Room, Pattana Golf and Sport Resort, Chonburi

Following the success achieved in 2018, the Workshop “Thailand: Path to Aerospace” makes its return with an enriched program to give its participants an even more comprehensive understanding on how to become a qualified aerospace supplier.

The 2019 Workshop & B2B edition is co-organized by WHA Group and Italian Aerospace Network (IAN), co-promoted by AMCHAM, Thai-European Business Association (TEBA) and Thai-Italy Chamber of Commerce (TICC) and honorably supported by the Eastern Economic Corridor office of Thailand (EEC) and the Civil Aviation Authority of Thailand (CAAT).

The workshop program is specifically tailored to match the companies’ interests with internationally recognized experts to cover all of the main topics a company should consider when entering the aerospace industry. The B2B meetings’ session (20 minutes for each meeting) between pre-registered Thai delegates and speakers to create an initial point of contact and establish direct communication channel.

### Workshop Guidelines

The morning session is dedicated to an insightful agenda of speakers who bring their know-how and experience to the participants.

Key-areas of interest are then covered by selected international speakers who travel to Thailand from all over the world to:

- present the trends of the aviation and aerospace industry as well as specific opportunities for the companies in international markets (and how to grab them);
- provide an analysis of the management system related to aerospace industry that can increase the companies’ reliability in the process of becoming a strategic supplier;
- explain how to recruit and attract executives to manage aerospace programs, partnerships across the globe and make the companies a more experienced aerospace player;
- describe how to be aligned to the EASA approach in the quality and compliance monitoring system, initial airworthiness, continuing airworthiness, air operation, training, safety management system, avionic integrated system, maintenance, maintenance, repair and overhaul (MRO);
- engage the global forefront of technology with high-reliability solutions for safety critical applications, the emerging field of Internet of Things and the world of instrumentation for space and scientific applications.

The morning session ends with a dedicated Q&A session. Speakers and participants take then part to a networking lunch.

### B2B Meetings’ Indications

The afternoon session aims to give the participants and foreign speakers the exclusive opportunity to sit down and have a preliminary 30-minutes face-to-face conversation about topics of interest, exchange business cards and present each-others.

The afternoon session’s main scope is to enrich the participation of the participants and give them the chance to meet foreign experts in specific matters.

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<u>Time</u>	<u>Topic</u>
8.00	<b>Registration</b>
8.30	<b>Welcome Remarks</b> WHA Group Ms. Siyaphas Chantachairoj Director - Corporate Marketing
8.40	<b>EEC's Outlook for 2019 Thai Aerospace Market</b> Eastern Economic Corridor Supanit Chantarasiri Executive Director, Infrastructure Management Group
9.10	<b>Opportunities and Growth of Aerospace Industry in Thailand</b> The Civil Aviation Authority of Thailand Warayu Pradipasen Manager of Aviation Industry Promotion Department
9.50	<b>Aviation &amp; Aerospace Industry Opportunities</b> Italian Aerospace Network (IAN) Andrea Spiriti, President <a href="http://www.itaerospacenetWORK.it">www.itaerospacenetWORK.it</a>
10.15	<b>Quality System for Aerospace Players</b> RINA Luigi Fiato, Director of Certification Asia Region <a href="http://www.rina.org">www.rina.org</a>
10.40	<b>Coffee Break</b>
10.55	<b>EASA Training, Quality and Compliance Monitoring System</b> Oxygen Labs Enrico Foresto, CEO <a href="http://www.oxygenlabs.eu">www.oxygenlabs.eu</a>
11.20	<b>EASA Maintenance, Repair &amp; Overhaul</b> Airplane Technics Vincenzo Morelli, CEO <a href="http://www.airplanetechNics.com">www.airplanetechNics.com</a>
11.45	<b>Space, Science, Industrial &amp; IoT Solutions</b> SITAEI Andrea Cafagna, Business Development Manager <a href="http://www.sitaei.com">www.sitaei.com</a>
12.10	<b>Recruit &amp; Attract Aerospace Talents</b> Kilpatrick Group S.A. Jacob Hoekstra, Global CEO <a href="http://www.kilpatrick.one">www.kilpatrick.one</a>
12.15	<b>Networking Lunch</b>
14.00-17.00	<b>B2B Meetings between the Companies and Speakers</b> <i>Please pre-register a 20-minute B2B meeting. The meeting schedule will be arranged on first come first served basis.</i>

## Registration Form

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- WHA Customer: Free of charge
- Non-WHA Customer: Baht 1,000 per person for Non-WHA Customer (subject to VAT and WHT)
- How did you learn about this workshop?
- WHA Invitation                       TICC                      Others, please specify \_\_\_\_\_
- TEBA                                       GISTDA
- AMCHAM

Company Name \_\_\_\_\_

Address \_\_\_\_\_

Phone Number \_\_\_\_\_ Website \_\_\_\_\_

#### Participants (Up to 3 persons per company)

1. Name \_\_\_\_\_  
Position \_\_\_\_\_  
Phone/Mobile \_\_\_\_\_  
E-mail \_\_\_\_\_
2. Name \_\_\_\_\_  
Position \_\_\_\_\_  
Phone/Mobile \_\_\_\_\_  
E-mail \_\_\_\_\_
3. Name \_\_\_\_\_  
Position \_\_\_\_\_  
Phone/Mobile \_\_\_\_\_  
E-mail \_\_\_\_\_

#### Select the Activities You Wish to Take Part In

- Workshop and Networking Lunch
- B2B Session (20 minutes):  
Please select the company you wish to have the one on one B2B session.  
*The meeting schedule will be arranged on first come first served basis.*
- RINA                                       Kilpatrick                                       IAN
- Oxygen Labs                                       Airplane Technics                                       SITAEL

To register, please fill in the Registration Form and send it via e-mail to [bunthitac@wha-group.com](mailto:bunthitac@wha-group.com) by **March 8<sup>th</sup> 2019**.

#### Participation Notes:

- ✓ For non-WHA Customer, payment shall be made by 15 March 19.
- ✓ This agenda is subject to modifications and adjustments according to organizers' and co-promoters' indications, as well as because of unforeseen and unpredictable reasons.

## Map to Pattana Golf and Sport Resort

